

**Pain**week.

# ADVANCED EDUCATION

CERTIFICATION SERIES



**PALLIATIVE CARE**

## Communication and Healthcare Decision-Making

Jaime Goldberg, MSW, LCSW

# Titles and Affiliations

---

**Jaime Goldberg, MSW, LCSW**

PhD Candidate, University of Wisconsin-Madison, Sandra Rosenbaum School of Social Work

Instructor, Online Master of Science and Graduate Certificate Program in Palliative Care

University of Maryland School of Pharmacy

# Disclosures

---



# Learning Objectives

---

1

Discuss why effective communication is essential when discussing serious illness with patients, caregivers, families, and other healthcare professionals

2

Explain the importance of effective goals of care conversation

3

Identify how to effectively deliver serious news and lead individual and family conversations about serious illness

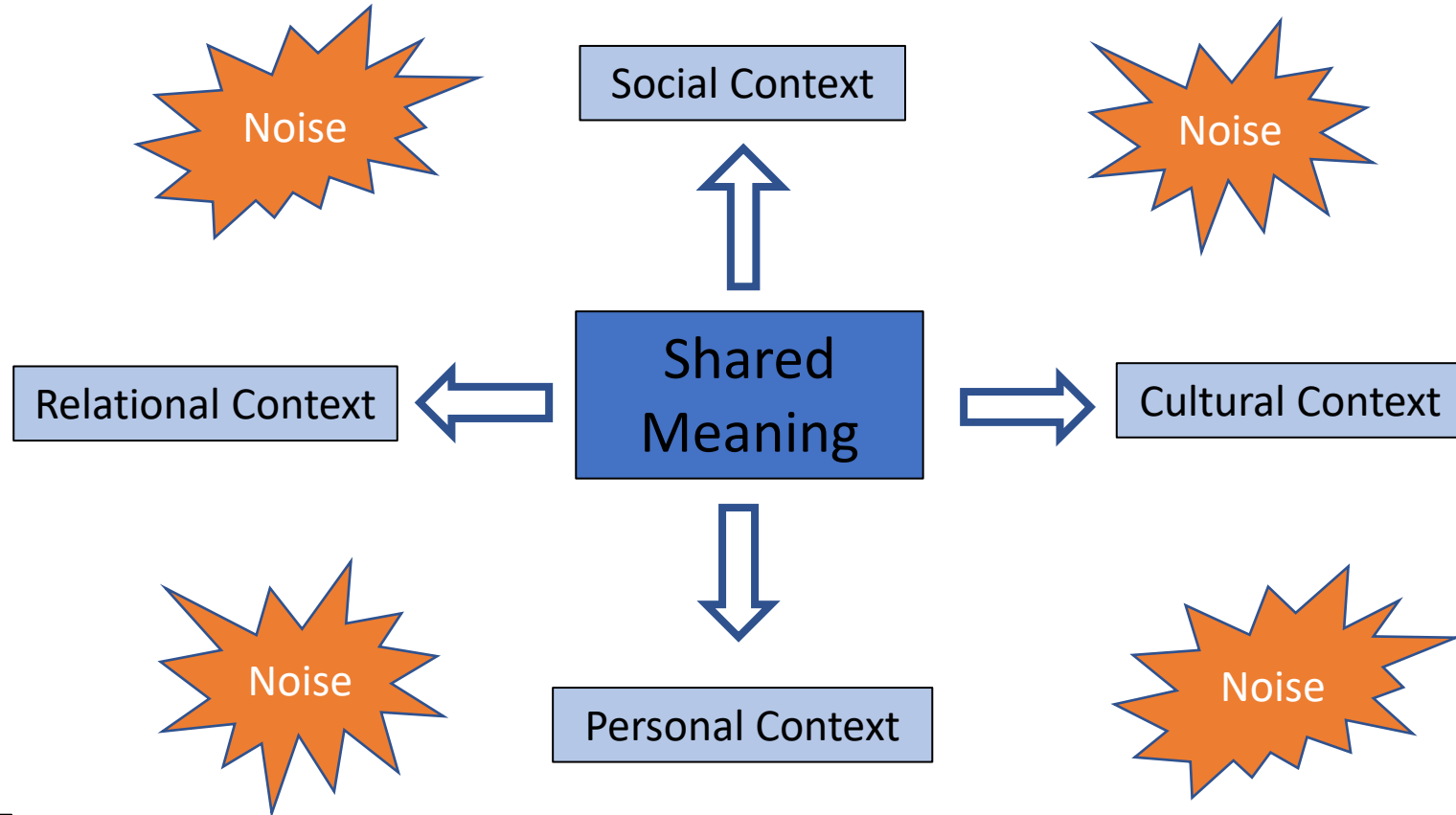
4

Describe the advantages of advance care planning

# Transactional Model of Communication



Communicator



Communicator

du Pré A. Transactional communication. In Wittenberg E et al. eds. *Textbook of Palliative Communication*. Oxford, UK: Oxford University Press; 2016:14-21.

# Person-Centered Communication

---

Empathy

Cultural humility and curiosity

Language challenges

- Use of interpreters

Health literacy

Familiarity with healthcare system

Shared decision-making

- Patients/families are the experts in themselves

---

Person-Centered  
Communication

Goals of Care

Delivering  
Serious News

Advance Care  
Planning

Family  
Meetings

---

Person-Centered  
Communication

Goals of Care

Delivering  
Serious News

Advance Care  
Planning

Family  
Meetings



# Goals of Care Discussions

## Elicit

Elicit patient goals, values, preferences

- Who is this person?
- What is most important to them?

## Ask

Ask permission to introduce the medical perspective

## Match

Match patient goals, values, preferences with what is medically achievable

## Recommend

Ask permission to make treatment recommendations that match patient goals, values, preferences

## Focus

Focus on responding to emotions

Keep in mind that in general, individuals and families care about outcomes, not treatments

---

Person-Centered  
Communication

Goals of Care

Delivering  
Serious News

Advance Care  
Planning

Family  
Meetings

# Delivering Serious News

---

Assess for patient/family understanding

Seek permission to share the news and offer a “warning shot”

Brief PAUSE

Offer news in clear, concise language

PAUSE

Respond to patient/family emotion

Summarize and wrap-up

---

Person-Centered  
Communication

Goals of Care

Delivering  
Serious News

Advance Care  
Planning

Family  
Meetings



---

# Self-Assessment!

---

- A goals of care conversation aims to match patient goals/values/preferences with what is medically achievable.
  - A. True
  - B. False



# Self-Assessment!

- A goals of care conversation aims to match patient goals/values/preferences with what is medically achievable.
  - **A. True**
  - B. False

# Advance Care Planning

Conversations between patients, family members, and healthcare practitioners to delineate goals, values, preferences for *future* medical care.

# Introducing Advance Care Planning

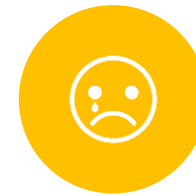
---



Ideally *before* a crisis



Normalize the topic



Respond to emotions—  
confusion,  
resistance, anxiety,  
uncertainty



Hope for the best,  
make plans just in  
case...



Use “what ifs” to  
discuss an illness/  
situation in the  
future



Explore hopes and  
outcomes that are  
most important



# Advance Directives

---

Legal document that serves as a **guide**

Durable power of attorney for **healthcare**

Living will for **healthcare**

# Advance Directives (continued)



Important to be aware of state laws/statutes



Can only be changed by person completing form



In many states, must be signed by individual who has decision-making capacity



In many states, must be witnessed or notarized

# Advance Directives (continued)

---

## Advantages

- Promotes patient autonomy and self-determination
- Brings patient voice into conversations
- Documents can be completed and changed at any time

## Challenges

- May not be available when needed
- Not readily available in medical record
- Living wills
  - Cannot predict every scenario
  - Do not immediately translate into physician's orders

# Advance Directives: Resources

---

- Five Wishes® [fivewishes.org/](https://www.fivewishes.org/)
- Respecting Choices® [respectingchoices.org/](https://www.respectingchoices.org/)
- The Conversation Project® [theconversationproject.org/](https://www.theconversationproject.org/)
- PREPARE™ for Your Care [prepareforyourcare.org](https://www.prepareforyourcare.org)



# POLST/MOLST

---



Physician/**M**edical  
**O**rders for Life  
Sustaining Treatment



Out of hospital orders to  
travel with individuals  
from one care setting to  
another



Details vary by state—  
important to know  
about your state's form



Recommended for  
adults with serious  
illness



For additional  
information:  
<https://polst.org/>

---

Person-Centered  
Communication

Goals of Care

Delivering  
Serious News

Advance Care  
Planning

Family  
Meetings

# Family Meetings

## Valuable Clinical Tool

- Communicating medical information
- Discussing goals, values, preferences
- Facilitating decision-making

## Participants

- Patient, if able
- Family
- Interprofessional team

# Family Meetings — Preparation

Learn the patient's medical history

Identify who needs to attend

Clinician huddle

Set the environment

Timing: approximately 1 hour prep,  
1+ hour meeting, 30+ minutes follow-up



# Family Meetings — The Meeting Itself

---

Introductions

Assess family understanding

Allow all family present to speak

Ask permission to give medical update

Be careful not to interrupt or interject

Respond to emotions

Look for connections

Be mindful of words and nonverbal cues

Summarize meeting including next steps

Provide family with written summary and contact information

# Choose Words Carefully

What is said	What is conveyed	Alternative approach
Do you want everything done?	Creates false dichotomy between “all” or “nothing”	We are going to do what makes sense for the patient as a person (based on what has been shared with the medical team) and avoid the things that will not help.
Failed chemotherapy	Patient is a failure = demoralizing	The illness progressed despite the chemotherapy. We have to weigh the potential benefits and burdens of each treatment.
Withdraw care/there is nothing more we can do	Abandonment, fear that all care will cease	We will always continue to care for the patient and the family. The focus of care may shift. We may stop specific treatments that are not helping to achieve patient’s goals.

**Family Meeting –  
Post-Meeting**

Attend to family needs

Clinician de-brief

# “The Human Connection of Palliative Care: Ten Steps for What to Say and Do”

---



[www.youtube.com/watch?v=7kQ3PUyhmPQ;](https://www.youtube.com/watch?v=7kQ3PUyhmPQ;)

Used with permission, Center to Advance Palliative Care (CAPC) – [www.capc.org](http://www.capc.org)

# Key Takeaways

- Communication is about the words we say and how we say them.
- Having goals of care conversations, delivering serious news, facilitating advance care planning, and conducting family meetings are palliative care procedures that need to be learned and practiced.
- Patients and families are the experts in themselves.
- Remember to respond to emotions and use silence.

# Self-Assessment!

## WHAT HAVE YOU LEARNED?



\_\_\_\_\_



\_\_\_\_\_



\_\_\_\_\_



\_\_\_\_\_



\_\_\_\_\_

- Which of the following should be avoided in an “ideal” family meeting?
  - A. Having tissues readily available because it signals distressing news is coming
  - B. Making sure at least the closest family member has a chair to be seated
  - C. The healthcare provider leading the meeting stands at the head of the table to indicate their authority
  - D. B and C should be avoided
  - E. A, B, and C should be avoided



# Self-Assessment!

- Which of the following should be avoided in an “ideal” family meeting?
  - A. Having tissues readily available because it signals distressing news is coming
  - B. Making sure at least the closest family member has a chair to be seated
  - C. The healthcare provider leading the meeting stands at the head of the table to indicate their authority
  - **D. B and C should be avoided**
  - E. A, B, and C should be avoided

# Resources

---

## Textbooks

- Wittenberg E, Ferrell BR, Goldsmith J, et al. *Textbook of Palliative Care Communication*. New York: Oxford University Press; 2016.
- UNIPAC 5 Communication & Teamwork.

## Videos

- Goodman E. [The Conversation Project: An Overview](https://www.youtube.com/watch?v=owH-os9I19I). 2014: 4min32s. Available at: [www.youtube.com/watch?v=owH-os9I19I](https://www.youtube.com/watch?v=owH-os9I19I).
- Goodman E. [TedX: The Conversation Project](https://www.youtube.com/watch?v=xbWcLYOniWU). 2014: 12m46s. Available at: [www.youtube.com/watch?v=xbWcLYOniWU](https://www.youtube.com/watch?v=xbWcLYOniWU).
- [Prepare for your care](https://prepareforyourcare.org/#/). Available at: [prepareforyourcare.org/#/](https://prepareforyourcare.org/#/). 1min50sec.
- [Vital Talk: The 3 Conversations](https://www.vitaltalk.org/topics/the-3-conversations/). Available at [www.vitaltalk.org/topics/the-3-conversations/](https://www.vitaltalk.org/topics/the-3-conversations/).
- Vitaltalk. [Conduct a family conference: How to build relationships and promote patient-centered care](https://vitaltalk.org/topics/conduct-a-family-conference/). Available at: [vitaltalk.org/topics/conduct-a-family-conference/](https://vitaltalk.org/topics/conduct-a-family-conference/). 4min46sec.
- Gawande A. New Yorker Festival (2010). [How to talk end-of-life care with a dying patient](https://www.youtube.com/watch?v=45b2QZxDd_o). 2010: 3min1s. Available at: [www.youtube.com/watch?v=45b2QZxDd\\_o](https://www.youtube.com/watch?v=45b2QZxDd_o).



# Resources (continued)

---

## Palliative Care Network of Wisconsin.

[Fast facts and concepts](https://www.mypcnow.org/fast-facts). Retrieved from: <https://www.mypcnow.org/fast-facts>.

- Fast Fact #368 – [The Pre-Family Meeting Huddle](#)
- Fast Fact #16 – [Moderating an End of Life Family Conference](#)
- Fast Fact #401 – [Time Limited Trials for Serious Illness](#)
- Fast Fact #222 – [The Family Meeting Part 1 – Preparing](#)
- Fast Fact #223 – [The Family Meeting Part 2 – Starting the Conversation](#)
- Fast Fact # 224 – [The Family Meeting Part 3 – Responding to Emotion](#)
- Fast Fact #225 – [The Family Meeting Part 4 – Causes of Conflict](#)
- Fast Fact #226 – [The Family Meeting Part 5 – Helping Surrogates Make Decisions](#)
- Fast Facts #227 – [The Family Meeting Part 6 – Goal Setting and Future Planning](#)
- Fast Facts #6 – [Delivering Bad News Part 1](#)
- Fast Facts #11 – [Delivering Bad News Part 2](#)
- Fast Facts #29 – [Responding to Patient Emotion](#)

**Pain**week.

# ADVANCED EDUCATION

CERTIFICATION SERIES



**PALLIATIVE CARE**

## Communication and Healthcare Decision-Making

Jaime Goldberg, MSW, LCSW