

PainWeek®

Causalytics – You're in Pain and it's all Your Fault

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Disclosure

- Nothing to Disclose

Learning Objectives

- Illustrate how precognitive thinking may negatively impact clinical decision-making in managing chronic pain
- Describe cognitive biases
- Identify common healthcare provider and patient biases regarding chronic pain and its treatment
- Distinguish the differences between implicit and explicit biases that exist in today's pain management environment
- Describe methods to help recognize, reflect upon, and circumvent potential stigmas to prevent compromise of patient care

The Blame Game

- Reacting to people with chronic pain
 - Do we wince?
 - Do we wait to respond until we know
 - Cause?
 - Diagnosis?
 - Context?
 - Do we stigmatize?
 - Does it depend on the circumstance(s)?
 - Does it have to do with responsibility?
 - Is our level of empathy directly related to responsibility?

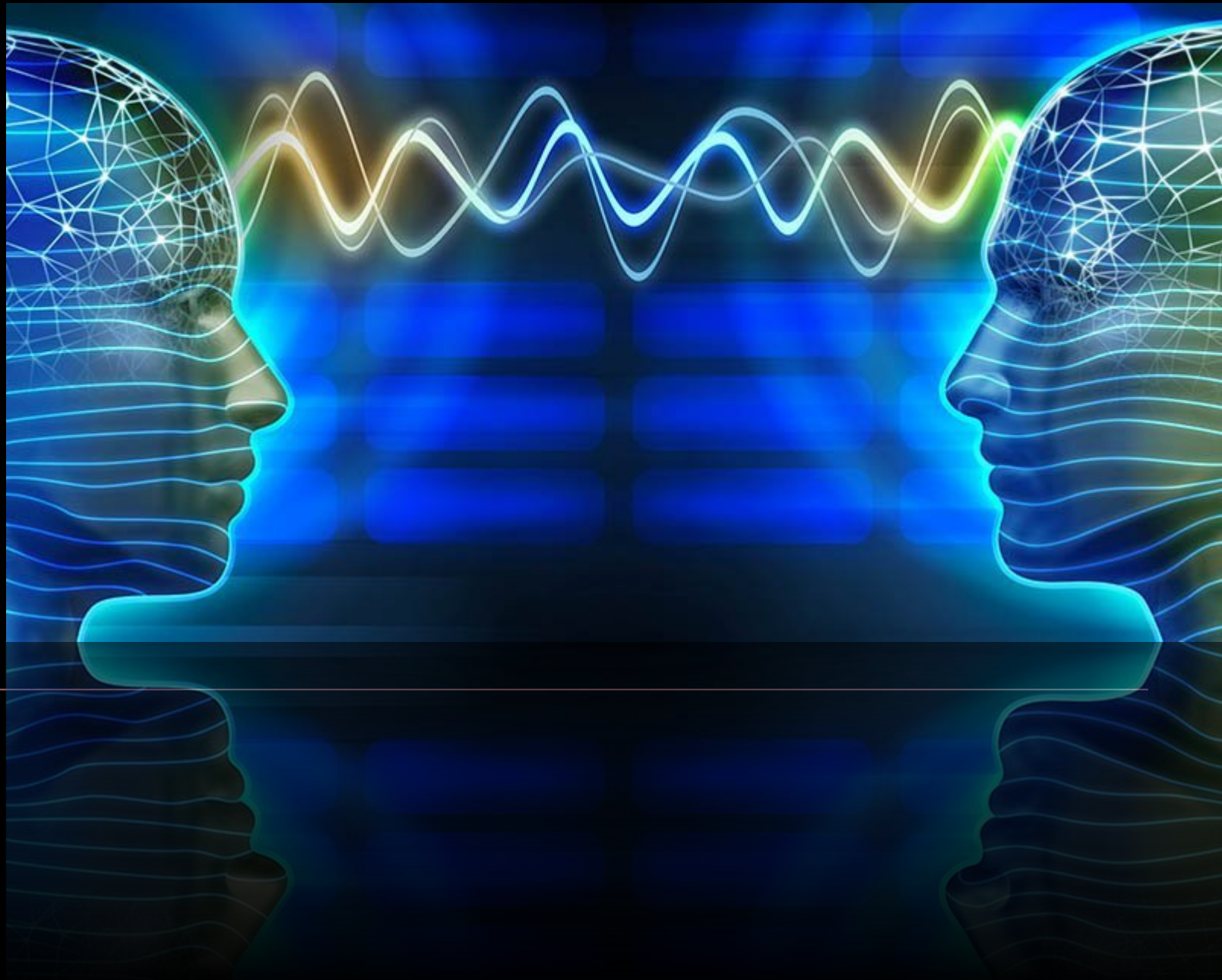


Or do we do it on the fly?

Do we Plan to Blame in Advance?



Precognition or Cognition?

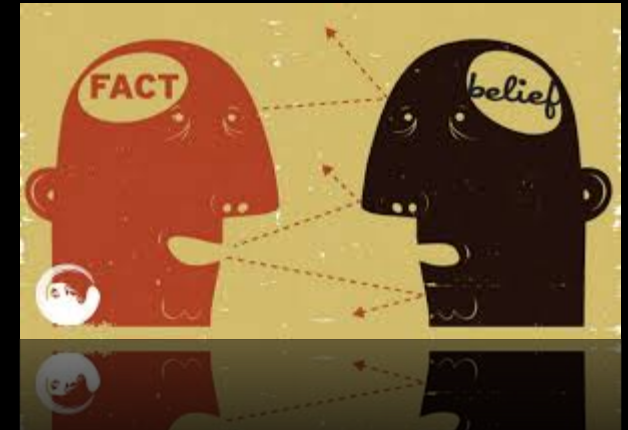


Are we Taught to Think *Before* We Know?

■ Precognition –

– Thinking that occurs *before* knowledge acquisition take place

- Do we *predict* the future?
- Do we *see* the future?
- Do we *dictate* the future?
- Does *empirical thinking* shape our decisions?
- Do we use our *intuition*?
- Do we *judge*?
- Do we *label*??
 - If yes, *when*?
 - If yes, *why*?



Why we Label

- **Growing number of (sometimes) conflicting opioid prescribing guidelines**
 - Aberrant Drug-related behavior(s), overdose deaths
- **Negative media attention**
 - Stigma
 - Patient
 - Healthcare provider
- **Co-morbid medical complexity**
- **State mandates**
- **Competing educational programs**
 - Educational vacuum^{1,2}
- **FEAR OF REGULATORY SCRUTINY**



What Happens *When* we Know?

■ Cognition –

- The **process** of acquiring knowledge and understanding through thought, experience, and the senses involving:
- **Intellect:**
 - Acquiring knowledge
 - Perceiving
 - Memory access/past experience(s)
- **Processing**
- **Reasoning**
- **Understanding**
- **Transduction**
 - Language/Words
- **Formation of beliefs and attitudes?**
 - When??



The Patient Perspective

- Pain patients often feel the need to prove pain is real
 - Subjective Sx vs. objective findings
- Stigmatization is real
 - Opioids
 - Physical limitations
 - Social limitations
- Reaction(s) to pity
- Reaction(s) to sympathy
 - *Not* the same as empathy
- Suspicion about malingering
- Loneliness
- Everything else...



The Need for Individuality and Choice

- Self-reported pain ratings are subjective
- Patient needs and treatment should be highly individualized
 - Context **ALWAYS** varies
- Highly valuable contributory information should not be ignored
- **BUT AVOID:**
 - Gut checks
 - Over-reliance on prior experience
 - Superimposition of anecdotal experience



Patients are Individuals

There may be many things that the standard assessment processes *may not capture*

- Emotional states
- Emotional challenges
- Cultural challenges
- Cultural differences
- Different external pressures that they have in their lives





Precognitive Judgments

- Like it or not, we bring precognitive judgments and thinking into the exam room with us every time we see a patient, probably before we even meet the patient
- We read about them before we ever meet them
 - We then judge them based on what we see *and* how we feel

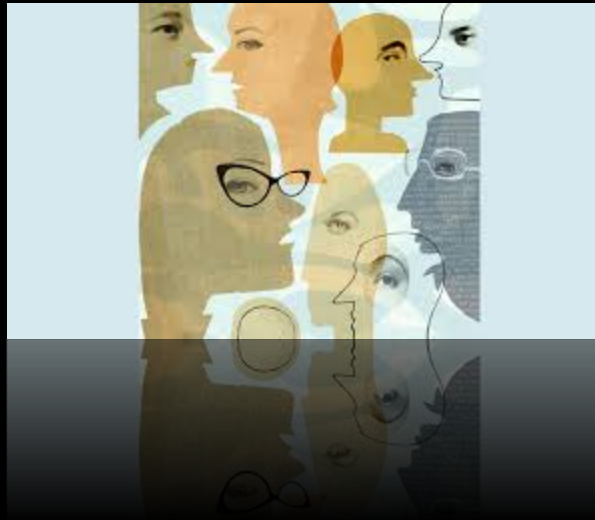
**The End
Result**



**Potential Corruption of
Assessment and Treatment**

Patients Judge Too...

- Patients judge themselves
- Patients judge us





Consider

- You may not have the “***whole picture***”
 - At any given time, a person is dealing with many factors of which you're unaware
- The way you think and feel about a situation may be very different from one day to the next, influenced by various elements, including ***your current mood***
- Under emotional stress, ***you may behave very differently*** than you think you would



Are taught them from the beginning?

We are Fully Stocked with Cognitive Biases...



Cognitive Biases in Pain Management

- Attribution error
- Anchoring
- Premature closure
- Search satisfaction
- Zebra retreat
- Blind-spotting
- Clustering illusion
- Bandwagon effect
- Authority bias
- Availability heuristic
- Conservatism bias
- Ostrich effect
- Outcome bias
- Zero-risk approach
- Placebo effect
- Recency
- Search satisfaction
- Overconfidence

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Cognitive Biases

■ Attribution Error

– Explaining a patient's condition on the basis of their disposition or character rather than seeking a valid medical explanation

– *Why?*

- Because we stereotype
- Because there are so many things to pick from...
 - Race
 - Gender
 - Age
 - Socioeconomic status
 - Educational level
 - Medical/substance abuse history
 - Diagnosis
 - Etc.
- *What to do?*
 - Be aware

Commentary

Prejudice in medicine

Our role in creating health care disparities

John Guilfoyle MD FCFP Len Kelly MD MClInSc FCFP Natalie St Pierre-Hansen

VOL 54: NOVEMBER • NOVEMBRE 2008 Canadian Family Physician • Le Médecin de famille canadien



Cognitive Biases

■ Anchoring

– Focusing on:

- One particular sign or symptom (usually the first...– sound familiar?)
- One piece of information
- Hanging onto one particular diagnosis without taking into consideration other possibilities, or discounting and/or ignoring them

– *Why?*

- Efficiency - We learn fast
- We learn from experience

– *End result* – Tunnel vision

– *What to do?*

- Reassess
- Reconsider diagnosis if
 - New signs or symptoms
 - Unexpected course of treatment
 - Lack of progress
 - Unexpected outcome



Cognitive Biases

■ Premature Closure

– Acceptance of an initial diagnosis

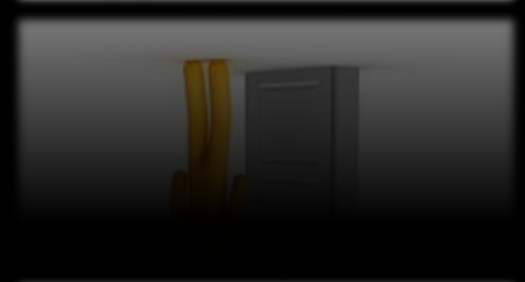
- Failing to challenge it or look any further

– *Why?*

- I was always taught that if you give a patient enough time, they will tell you what's wrong with them

– *What to do?*

- Always have a differential
- Look for “red flags”
 - Follow-up on them
- Consider the worst-case scenario (only as a possibility to ensure you don't miss something) and then rule it out
- Consider a 2nd brain/set of eyes – Consult with a colleague



Cognitive Biases

■ Search Satisfaction

– When an abnormality is found

- The search is OVER

– Why?

- So we can pin the tail on the donkey!
- How many times have you heard people mention “*I have herniated discs*”?

– What to do?

- Ask yourself more than once if something else might be going on



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Cognitive Biases

■ Zebra Retreat

– If it's not common, it can't be the diagnosis

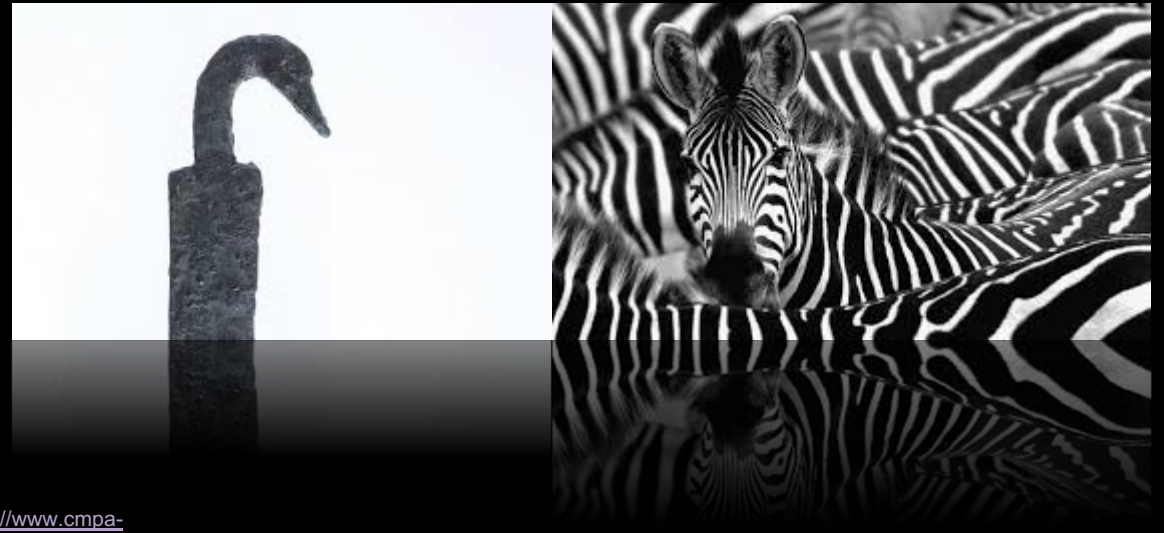
- Not considering the rare case

– *Why?*

- Because we're taught not to think of zebras, we're taught to think of ducks...
 - Usually good advice
- “Go where the money is”

– *What to do?*

- Rule out the zebra



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Cognitive Biases

■ Blind-Spotting

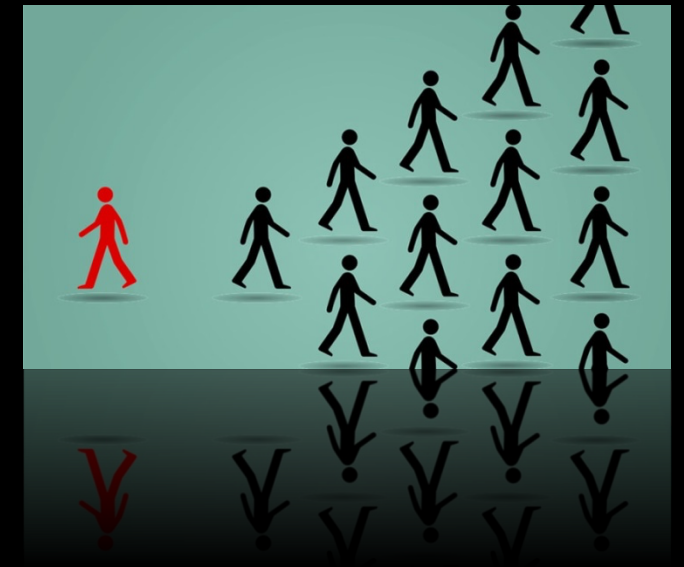
– Being less likely to detect bias in yourself than in others

– *Why?*

- To some degree, it's natural...
 - Unrelated to
 - » Intelligence
 - » Self-esteem
 - » Ability to make unbiased judgments
- We tend to “do what we know” and think it's best

– *What to do?*

- Look in the mirror
- Self-awareness
- Identify who and what makes you feel uncomfortable
 - Figure out why



Cognitive Biases

■ Clustering Illusion

– The tendency to see patterns in random events

– *Why?*

- Because we believe in streaks
- Because we all have some kind of gambling tendency

– *What to do?*

- Realize it's a fallacy
- A bad case is just a bad case



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Cognitive Biases

■ Bandwagon Effect

– When a diagnosis “sticks” to a patient potentially distorting the diagnostic process

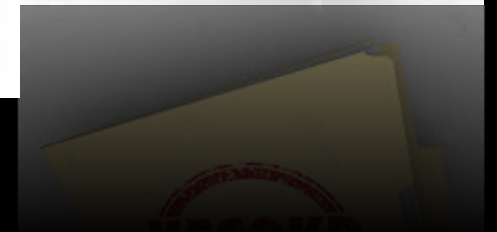
- e.g., the patient with a history of substance abuse presents with bona fide pathology and pain and is assumed to be drug-seeking

– *Why?*

- Because everybody has a “permanent record”...

– *What to do?*

- Diligent assessment
- Consciously come to a diagnosis
- Take a diagnostic “time out”



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Cognitive Biases

■ Authority Bias

– **Consciously deciding to disagree with an “expert” or person with authority**

– **Why?**

- Because the “White Ivory Tower” is not “Main Street”
- Because we like to go against authority

– **What to do?**

- Know your limitations
- Make sure to listen to both patient *and* the expert and then come to your own conclusions based on objective analysis
- Make sure every member of the “team” has an equal voice



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Cognitive Biases

■ Availability Heuristic

– Recent or vivid diagnoses come to mind first and are overemphasized

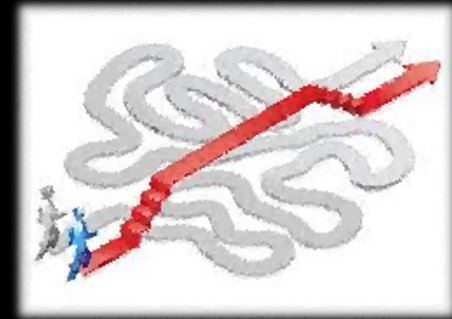
- I just had a patient with...

– *Why?*

- Think **mental shortcut**

– *What to do?*

- Remember patient individuality
- Watch for inconsistencies with common, less serious diagnoses
- Beware over-investigating because recent unexpected diagnosis in another patient



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Cognitive Biases

■ Conservatism

– Favoring old evidence over new information

– *Why?*

- *“It’s the way I was taught”*
- *“This has always worked before”*
- *“If it isn’t broken, don’t fix it”*

– *What to do?*

- Keep an open mind
- Come to Vegas to PAINWeek every September
- Measure what the young’uns say after listening
- Understand that change is usually a good thing



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Cognitive Biases

■ Ostrich Effect

– Pretty much self explanatory

– *Why?*

- Because we like to avoid difficult

- Situations

- Discussions

- Outcomes

– *What to do?*

- Don't abandon patients

- Firing them

- *"I don't prescribe opioids"*

- *"All patients are drug seeking"*

- Don't make assumptions based on the diagnosis without context

- *"There are two types of patients that just get the opioid prescription... Cancer and Sickle Cell"*



Cognitive Biases

■ Outcome Bias

– Judging the quality of a decision based on the outcome instead of the process of how the decision was made

– *Why?*

- Because we'd all rather be lucky than smart, right?

– *What to do?*

- Try to standardize the decision-making process
- Avoid pendulums
- Base and document decisions based on ethical principle(s)



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Cognitive Biases

■ Zero-Risk

– Avoidance of risk at all costs – even if the result is counter-productive

– *Why?*

- We like predictable outcomes
- We like to avoid harm
- Nonmaleficence is what we consider to be the most important ethical principle
- Because risk mitigation is a very current topic

– *What to do?*

- Consider that risk mitigation is not risk elimination
 - Think about anti-coagulation...
- Risk/benefit analysis and informed consent (documented)



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Cognitive Biases

■ Honorable Mention...

– Placebo Effect

- Doing something is better than doing nothing

– Recency

- *“I just learned about this at a conference”*

– Search Satisfaction

- Once you find something, you stop looking for other things

– Overconfidence

- Who me?

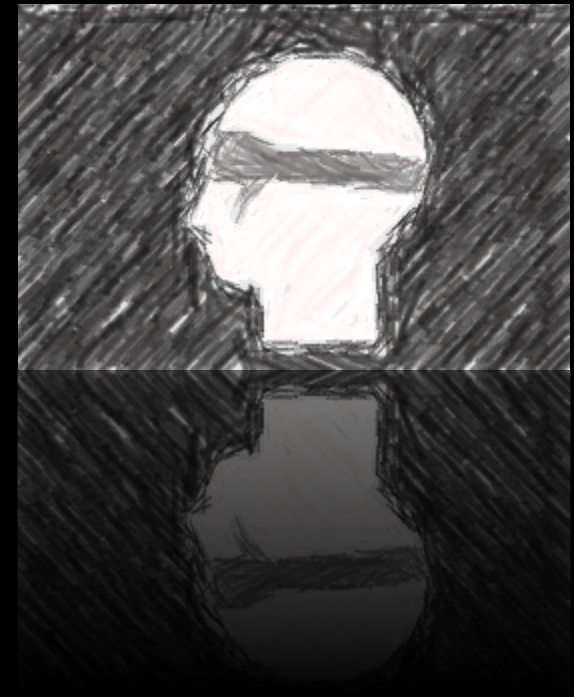


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Implicit or Explicit Bias?

■ Implicit Bias

- **Unconscious** attitude(s) or stereotype(s) that may affect:
 - Understanding
 - Actions
 - Decisions
- We all have them...
- May be **favorable or unfavorable**
- Activated **involuntarily**
 - Usually without awareness or intentional control



Implicit or Explicit Bias?

■ Explicit Bias

- Attitude(s) or stereotype(s) we may have about a person or group on a **conscious** level
- **Deliberate**
- Generally **unfavorable**
- When people perceive their biases to be valid, they may be more likely to justify unfair/unequitable treatment
- Can have **significant negative impact** on patients' physical and mental health



It's All
YOUR fault!



stigma
shame
embarrassment
dishonor
humiliation
disgrace
guilt
humiliated
health
disease
melanin
human
stop
unemployment
feeling
stomach
scarred
depression
section
secret
fault
disorder
guilty
flaw
concept
healthcare
problem
prejudice
nervous
caution
uncomfortable
blemish
painful
lonely
discrimination
ashamed
surface
belly
discredit
discoloration
sickness
tear
shoulder
blotch
social
patchy
skin
surgical
melanocyte
isolated
pattern
warning
condition
sin
dermatitis
loneliness
alone
lesion
different
surgery
surgical
melanocyte
isolated
pattern
warning
condition
sin
dermatitis
loneliness
alone
lesion
different

What is the Clinical Impact?

So What Does all this Mean?

Bias, Stigma, and Pain



Pain Management Best Practices Inter-Agency Task Force



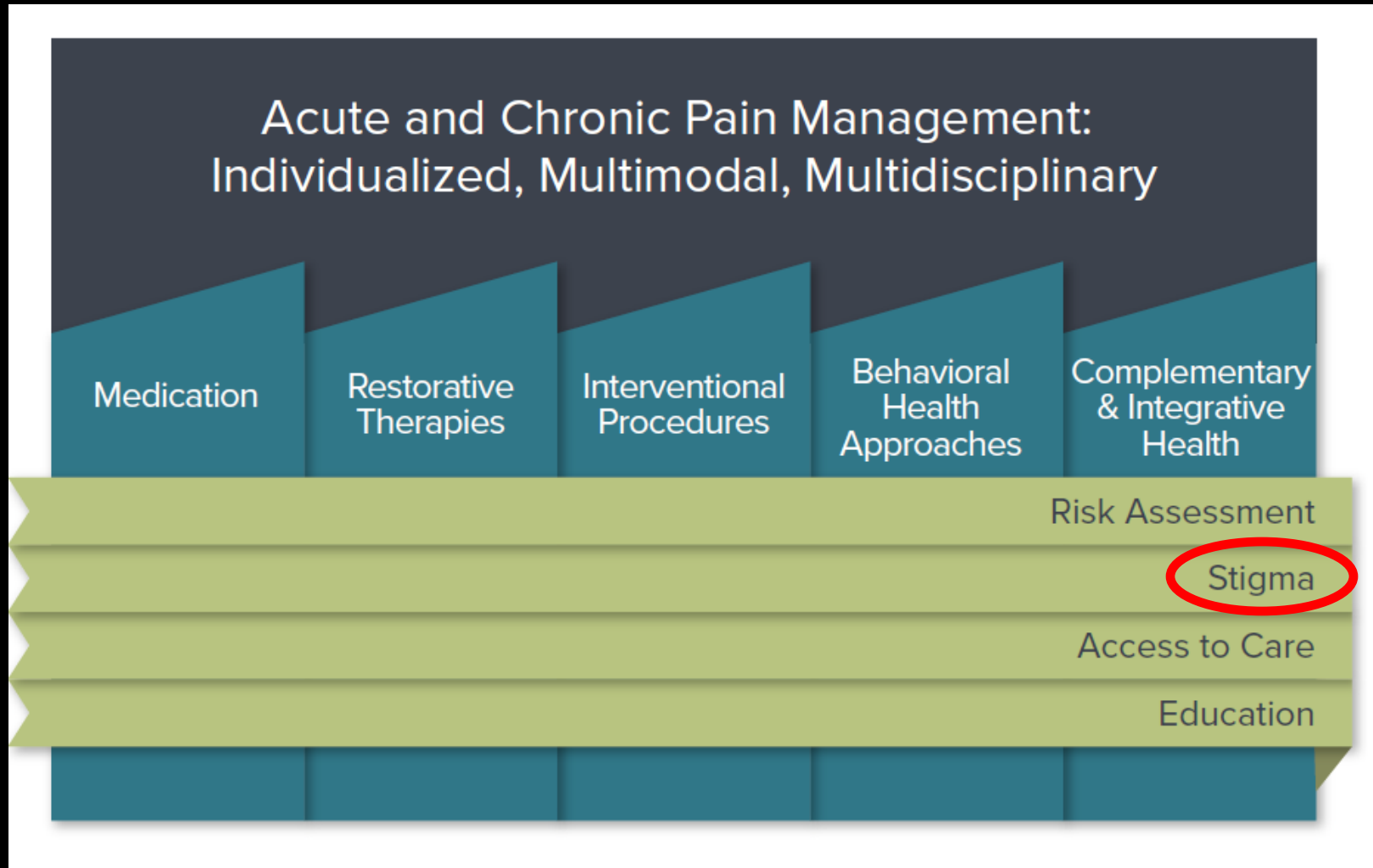
- ***“Established to propose updates to best practices and issue recommendations that address gaps or inconsistencies for managing chronic and acute pain”***
 - The U.S. Department of Health and Human Services guided this effort along with the U.S. Department of Veterans Affairs and U.S. Department of Defense
 - The Task Force consisted of representatives from relevant HHS agencies, the Departments of Veterans Affairs and Defense and the Office of National Drug Control Policy
 - Non-federal representatives included from diverse disciplines and views, including experts in areas related to pain management, pain advocacy, addiction, recovery, substance use disorders, mental health, and minority health and more

Stigma

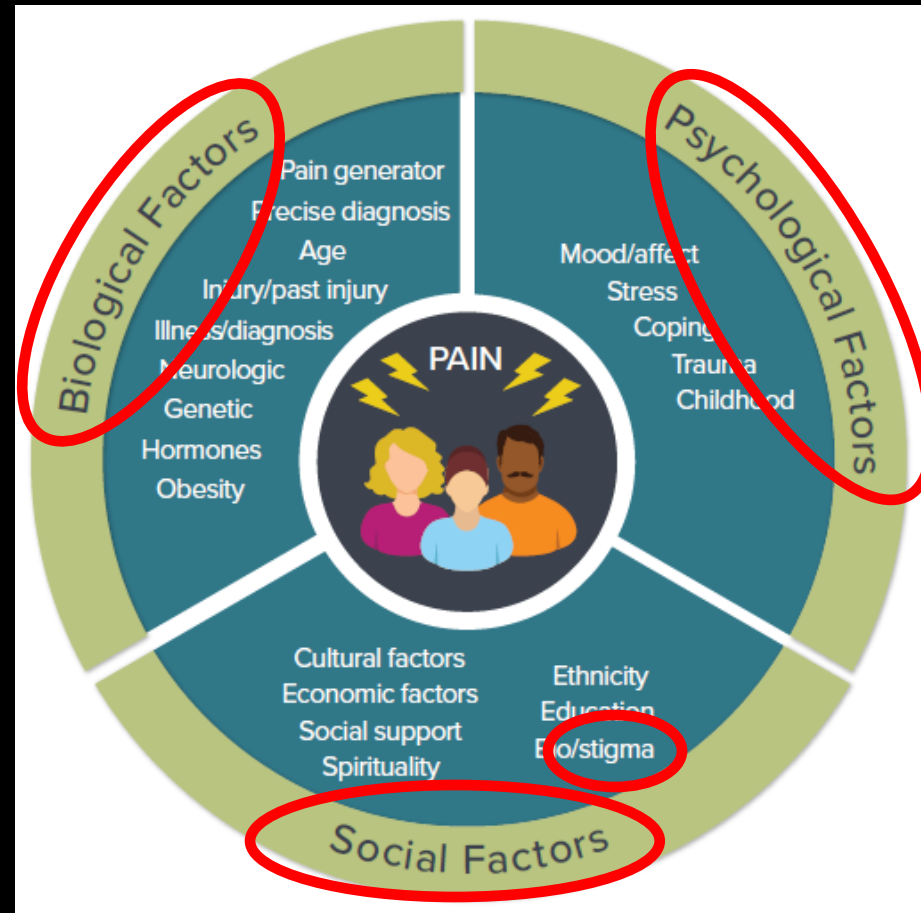
- ***“Stigma can be a barrier to treatment of painful conditions”***
- **Often presents a barrier to care and is often cited as a challenge for:**
 - Patients
 - Families
 - Caregivers
 - Clinicians
 - Social dynamics
- **In the current environment, patients with chronic pain — particularly those being treated with opioids — can be stigmatized**
- **May be exacerbated when co-morbidities exist**
 - Anxiety
 - Depression
 - Substance Use Disorder
 - etc.



Treatment Approaches Informed by Four Critical Topics



The Biopsychosocial Model of Pain Management



Stigma

- ***“Studies suggest that patients who are receiving or who have previously received long-term opioid therapy for nonmalignant pain face both subtle and overt stigma from:”***
 - Family
 - Friends
 - Coworkers
 - The Health Care System
 - Society
 - Insurers



Stigma

- Feelings of **guilt, shame, judgement, and embarrassment** resulting from stigma can increase the risk for behavioral health issues, such as anxiety and depression
 - Which can further contribute to **symptom chronicity**
- *“The sub-population of patients with painful conditions and comorbid Substance Use Disorder (SUD) face **additional barriers** to treatment because of stigmatization of both chronic pain and addiction.”*
- *“Chronic pain is common among individuals with SUD, including opioid misuse, yet **stigma remains a significant barrier** to implementation of programs and treatments for such as medication-assisted treatment and naloxone”*



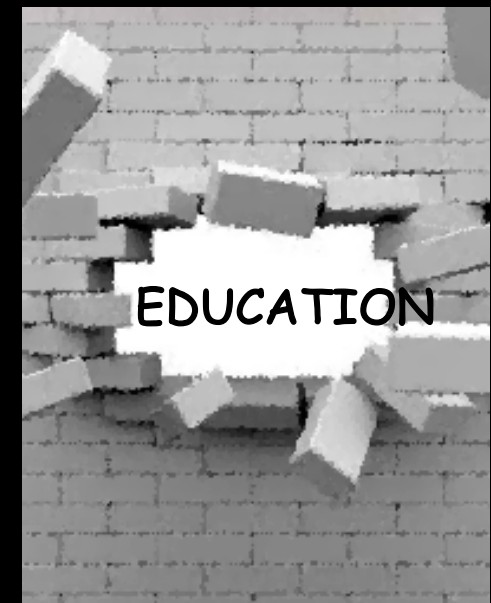
Recommendations

“Reducing barriers to care that exist as a consequence of stigmatization is crucial for patient engagement and treatment effectiveness”



Recommendations

*“Increase patient, physician, clinician, non-clinical staff, and societal **education** on the underlying disease processes of acute and chronic pain to reduce stigma”*



Recommendations

*“Increase patient, physician, clinician, non-clinical staff, and societal **education** on the disease of addiction”*



Recommendations

“Counter societal attitudes that equate pain with weakness through an awareness campaign that urges early treatment for pain that persists beyond the expected duration for that condition or injury”

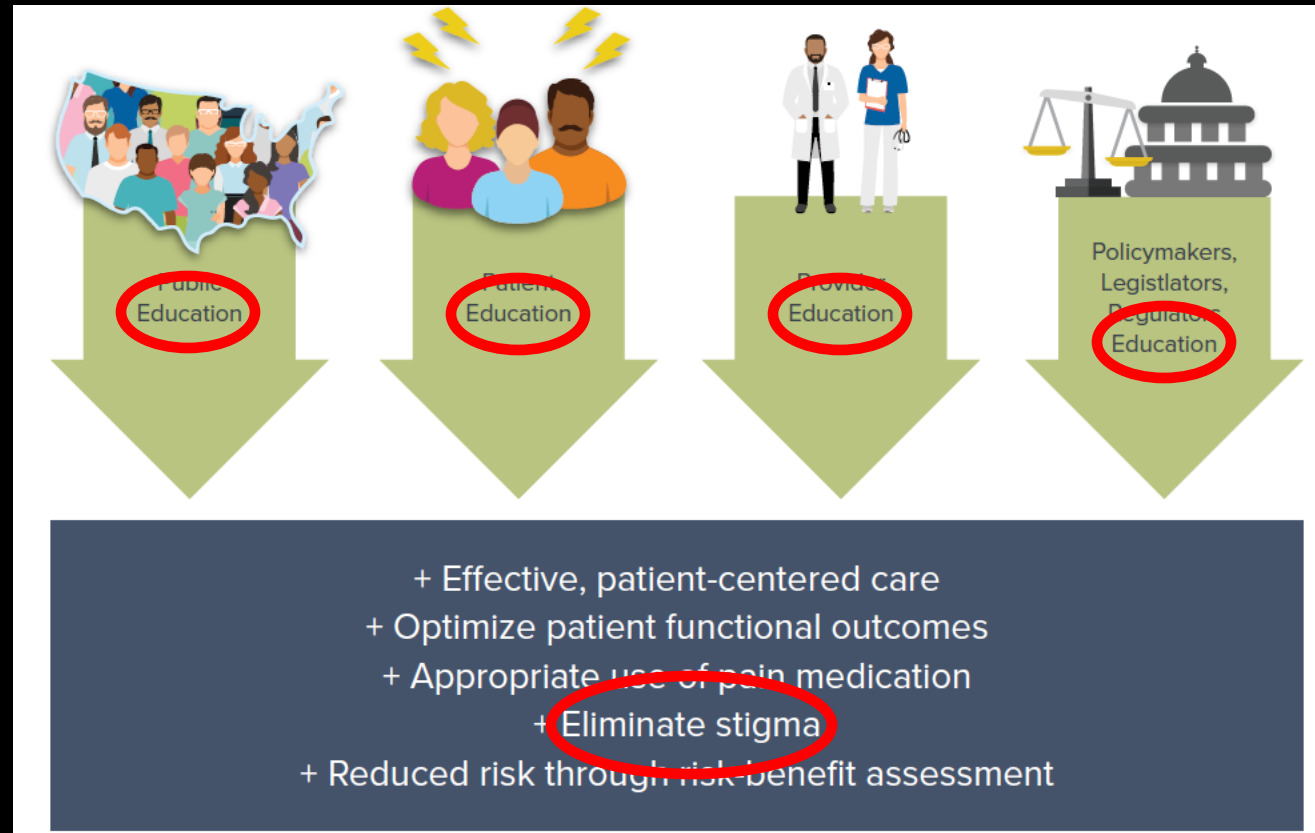


Recommendations

*“Identify strategies to **reduce stigma in opioid use** so that it is never a barrier to patients receiving appropriate treatment, with all cautions and considerations, for the management of their chronic pain conditions”*



Does Education Make a Difference?



Final Thoughts...

■ The issue



"It Encourage
Study of the l
Patient-Repor

Sangeeta C. Ahlu
Risa Cromer,** an

*RAND Corporation, Sant
†UCLA Fielding School of F
‡VA Palo Alto Healthcare S
§Stanford School of Medic
¶VA HSR&D Center to Imp
||Oregon Health and Scienc
**Stanford University, Sta



Pain Medicine
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Review

Stigm

The Extinction of Empathy

PSYCHOLOGY, PSYCHIATRY AND BRAIN NEUROSCIENCE SECTION

Original Research Articles

Stigma Experienced by People with Nonspecific Chronic Low Back Pain: A Qualitative Study

Susan Carolyn Slade, PhD Candidate,* Elizabeth Molloy, PhD,† and Jennifer Lyn Keating, PhD*

*School of Primary Health Care, Faculty of Medicine, Nursing and Health Sciences, Monash University-Peninsula Campus, Frankston, Victoria; †Centre for Medical and Health Sciences Education, Monash University, Clayton Campus, Victoria, Australia

Stigmatisation of Patients with Chronic Pain The Extinction of Empathy

Friedel Goubert
ity, Ghent, Belgium.

PAIN MEDICINE
Volume 10 • Number 1 • 2009

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pain: a-state-of-

iber), 2016: pp 1028-1035
d www.sciencedirect.com

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Watch for Certain “Markers”

- **Malingering**
 - Be really sure
- ***“The patient failed a trial/course of therapy...”***
 - Who failed who?
- ***“The last five people I went to see for this didn’t help me”***
 - What is the definition of help?
- **Drug-seeking/Doctor shopping**
 - Be really sure
- **Lying**
- **These are just a few examples...**
 - There are so many more



Final Thoughts...

- **Reflect**
 - Your/our common biases
- **Recognize** what might happen before knowledge is acquired
- **Think** about when/how we formulate beliefs and what drives us to them
- **Consider** that the potential negative impact of precognitive thinking and bias
 - Depression
 - Anxiety
 - Low self-esteem
 - Social detachment
 - Suicide?
- **This *can* affect treatment outcomes**
 - Bad for the patient
 - Bad for us
 - Bad for everyone



PainWeek®



“Cure sometimes, treat often, comfort always.”
— Hippocrates

QUESTIONS?